Showcasing the value being created across 100+ projects throughout England, Northern Ireland and Wales, demonstrating that the Premier Partnership between Willmott Dixon and Scape remains an attractive proposition.
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Executive summary

This review sees the Premier Partnership turn 13 years old... we have come a long way together during that time:

In 2006:

- Italy won the world cup against France
- Borat, the first shockumentary was released
- MySpace was the most popular form of social media
- We rented movies from Blockbuster
- Smoking in public places was allowed
- Saddam Hussein was convicted
- Steve Irwin sadly died
- Daniel Craig made his debut in the 21st Bond film
- Scape’s turnover was £660,000
- Willmott Dixon’s turnover was £359m

In 2019:

Since 2006, we have grown together in size, shape and focus. Complimentary strategies and structures are ‘creating real value – together’ with ‘purpose beyond profit’.

This review highlights the value being created for our mutual customers through credible case studies, reliable statistics and engaging stories.

I hope you enjoy reading it, as much as I and everyone at Willmott Dixon and Scape enjoy being a part of them.

Scott Corey,
Framework Director, Willmott Dixon

“I’m extremely proud that over the last two years, our partnership with Willmott Dixon on this framework has helped to improve communities, driven economic growth and generated investment across England and Northern Ireland.

Through fostering strong relationships with clients such as Liverpool City Council, together we’ve been able to support local authorities’ ambitions for built environment projects across their entire estate, from health to HEFE. Across the public sector, this framework has delivered vital upgrades to schools, universities, hospitals and public buildings as well as creating an award-winning transport hub in Lincolnshire to improve connectivity for the Midlands. Building upon the success of our previous Major Works framework, every project has been delivered with the speed, efficiency and embedded social value to help achieve the best outcomes for the public sector.

Willmott Dixon continue to deliver exceptional outcomes for our clients, leading from the front by integrating cutting-edge technologies and innovation whilst engaging a dynamic network of highly skilled supply chain partners and SMEs across the UK. I look forward to seeing the continued success throughout the remainder of the framework, as the team at Willmott Dixon continue to promote Scape as their premier public procurement partner.”

Mark Robinson
Group Chief Executive, Scape
A selection of our customers
Our projects
Our projects

£1.2bn

Current value of Scape projects

Projects at Feasibility Stage: 26
Projects at Preconstruction Stage: 28
Projects at In Construction Stage: 44
Projects at Post Construction Stage: 18

Sector split

- 12.4% Other
- 16% Leisure
- 14% Commercial / Retail
- 16.7% Education
- 7.5% Law & Order
- 12.5% Higher & Further Education
- 6% Health

Northern Ireland
- Feasibility: 0
- Preconstruction: 0
- In Construction: 1
- Post Construction: 0

Wales & the West
- Feasibility: 1
- Preconstruction: 7
- In Construction: 8
- Post Construction: 2

Central South
- Feasibility: 2
- Preconstruction: 1
- In Construction: 1
- Post Construction: 1

South London & South East
- Feasibility: 1
- Preconstruction: 4
- In Construction: 3
- Post Construction: 1

*data accurate as of July 2019
Social value
A typical selection of community projects

**Ready for the Gate**

ONLY 17% OF EX-OFFENDERS MANAGE TO GET A JOB WITHIN A YEAR OF RELEASE.

Prison isn’t about punishment; it’s about rehabilitation but to make this happen ex-offenders need a thread to help them rebuild their lives.

Employment is key; however, often opportunities break down if there is not something in place immediately. Across the country there is a huge untapped resource of talented people who have got lots of potential but just need an opportunity.

Our *Ready for the Gate* programme provides just this, an opportunity that could help address the industries skills shortage and help ex-offenders to start a new chapter, making a difference to their lives and the lives of those around them.

<table>
<thead>
<tr>
<th>The programme at HMP Elmley has provided:</th>
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<tr>
<td><strong>72</strong> prisoners with a successful pass on CITB training and CSCS tests</td>
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<tr>
<td><strong>40</strong> prisoners found employment on release</td>
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<tr>
<td><strong>3</strong> prisoners on release found apprenticeships</td>
</tr>
<tr>
<td><strong>19</strong> lives of young people have been transformed</td>
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<tr>
<td><strong>£4.4 m</strong> The social value figure we associate with this programme</td>
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**A life changing Dinner**

A LEMN SISSAY FUNDED DINNER FOR THOSE WHO WOULD OTHERWISE BE ALONE ON CHRISTMAS DAY.

Every year in Leeds, a group of volunteers collaborate to provide an amazing Christmas Day experience for young people aged 18-25 who have left the care system and who would otherwise be alone on Christmas Day.

Christmas Day is a dreaded day for many of these young people, with most having negative memories of past Christmases and no one to talk over their experiences with. This dinner gives young people the opportunity to talk about, understand and share their experiences with others who have been through similar situations.

It is a chance for young care leavers to have a laugh, make new friends and feel valued. The Leeds Christmas Dinner is part of a nationwide initiative funded by the inspiring poet Lemn Sissay MBE. Following his own experiences in care, his mission is to mobilise local communities to provide magnificent Christmas Day dinners for these young care leavers in their community.

<table>
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<th>Supporting future leaders</th>
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<td><strong>A SOCIAL ENTERPRISE DELIVERING “TECHNOPRENEURSHIP”</strong>.</td>
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The UK student-led Enactus team, deliver projects that use innovative and entrepreneurial solutions to tackle a wide range of social needs including empowering diverse beneficiaries such as the unemployed, homeless, struggling businesses, immigrants and ex-offenders. As well as harnessing the expertise of engineering students to tackle issues such as sanitation, irrigation and disease overseas.

**What was Willmott Dixon’s involvement?**

We are passionate to inspire and support young people to use their knowledge and business skills to develop sustainable projects that leave a lasting legacy.

In 2018, our Interiors team sponsored science students at Imperial College London, through the Enactus programme, to deliver “Technopreneurship” a Social Enterprise designed to inspire and support school children to develop skills in Science Technology Engineering and Maths (STEM).
NCF – England, Northern Ireland & Wales

**major successes**

**Local Spend**
- within 10 miles: 35%
- within 20 miles: 55%
- within 40 miles: 85%

£27.8m

**Social**
- engagement: 35%
- within 10 miles: 85%
- within 20 miles: 39%
- within 40 miles: 54%

**Supply Chain**
- SME spend: 89%
- Micro business spend: 9%

99% supply chain paid within 19 days

98% supply chain satisfaction average

**SME / Micro Businesses**

**Local Labour**
- within 10 miles: 39%
- within 20 miles: 54%
- within 40 miles: 82%

9/10 Client Satisfaction
- For: product | service | value for money | defects

9.5/10 Health and Safety
- satisfaction average

**Health and Safety**

9/10

**Engagement**
- school visits / workshops: 197
- work experience pupils: 128
- apprentices completed: 419

**Social return on investment**
- £2 7.8m
- 89%
- 9%

**Supply Chain**
- SME spend
- Micro business spend
Willmott Dixon
major successes 2018/19

REDUCED CONSTRUCTION WASTE INTENSITY BY
57% since 2012

REDUCED OUR CARBON EMISSIONS RELATIVE TO TURNOVER BY
59% since 2010

NATURAL RENEWABLE ELECTRICITY SUPPLYING SITES AND OFFICES
100%

£13.0m SOCIAL RETURN ON INVESTMENT

CARBON NEUTRAL
6th year running

WE HAVE ENHANCED THE LIFE CHANCES OF
8,936 YOUNG PEOPLE SINCE 2013

OVER 34,000 HOURS OF OUR PEOPLE’S TIME VOLUNTEERED ON COMMUNITY ACTIVITIES

QUEEN’S AWARD FOR ENTERPRISE
For a second time, we joined an exclusive group of companies in receiving Britain’s most coveted business prize; a Queen’s Award for Enterprise.

THE SUNDAY TIMES
Willmott Dixon came 4th place in the Sunday Times Top 100 Best Companies to Work for Awards and Second best employer in the Midlands.

Wales
Voted Number 1 employer in Wales – RBCI

*Data accurate as of July 2019
Our scape team
Scape framework management structure

Managed nationally – delivered locally

NATIONAL

Rick Willmott
Group CEO

Karim Khan
Managing Director

Scott Corey
Framework Director

Leanne Day
Framework Manager

Ian Beadles
Commercial Manager

Cheryl Hurst
Commercial Support

Elliott Talbot
Framework Coordinator

Beth Marshall
Framework Coordinator

REGIONAL

THE NORTH

Jason Halls
Framework Manager

Kitty Zibala
Framework Coordinator

Nathan Loeb
Commercial Lead

NORTH LONDON & EAST

Les Carter
Framework Manager

Maria Moulton
Framework Coordinator

Gavin Williams
Commercial Lead

THE MIDLANDS

Jerry Major
Framework Manager

Lee Morley
Framework Coordinator

Ian Durbridge
Commercial Lead

WALES & THE WEST

Nathan Howells
Framework Manager

Kathryn Benson
Framework Coordinator

Iain Young
Commercial Lead

SOUTH LONDON & SOUTH EAST

Judi Wilson
Framework Manager

Erika Buckenham
Framework Coordinator

Peter Drinkwater
Commercial Lead

NORTHERN IRELAND

Gareth McKnight
Framework Manager

Sharon Dempster
Framework Coordinator

Ian Campbell
Commercial Lead

INTERIORS NATIONAL

Joshua Armstrong
Framework Manager

Taleisha Donaldson
Framework Coordinator

James Neville
Commercial Lead

SOUTH LONDON & SOUTH EAST NORTHERN IRELAND

Gareth McKnight
Framework Manager

Sharon Dempster
Framework Coordinator

Uan Campbell
Commercial Lead

CENTRAL SOUTH

Kevin Reeve
Framework Manager

Lisa Greenland
Framework Coordinator

Nick Anderson
Commercial Lead