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SCAPE YEAR TWO

Mid-framework review

Showcasing the value being created across 100+ projects throughout England, Northern Ireland and Wales, demonstrating that the Premier Partnership between Willmott Dixon and Scape remains an attractive proposition.



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Executive summary

This review sees the Premier Partnership turn 13 years old... we have come a long way together during that time:

In 2006:



Italy won the world cup against France



Borat, the first shockumentary was released



MySpace was the most popular form of social media



We rented movies from Blockbuster



Smoking in public places was allowed



Saddam Hussein was convicted



Steve Irwin sadly died



Daniel Craig made his debut in the 21st Bond film



Scape's turnover was £660,000



Willmott Dixon's turnover was £359m

In 2019:

Since 2006, we have grown together in size, shape and focus. Complimentary strategies and structures are 'creating real value – together' with 'purpose beyond profit'.

This review highlights the value being created for our mutual customers through credible case studies, reliable statistics and engaging stories.

I hope you enjoy reading it, as much as I and everyone at Willmott Dixon and Scape enjoy being a part of them.

Scott Corey,

Framework Director, Willmott Dixon



"I'm extremely proud that over the last two years, our partnership with Willmott Dixon on this framework has helped to improve communities, driven economic growth and generated investment across England and Northern Ireland.

Through fostering strong relationships with clients such as Liverpool City Council, together we've been able to support local authorities' ambitions for built environment projects across their entire estate, from health to HEFE. Across the public sector, this framework has delivered vital upgrades to schools, universities, hospitals and public buildings as well as creating an award-winning transport hub in Lincolnshire to improve connectivity for the Midlands. Building upon the success of our previous Major Works framework, every project has been delivered with the speed, efficiency and embedded social value to help achieve the best outcomes for the public sector.

Willmott Dixon continue to deliver exceptional outcomes for our clients, leading from the front by integrating cutting-edge technologies and innovation whilst engaging a dynamic network of highly skilled supply chain partners and SMEs across the UK. I look forward to seeing the continued success throughout the remainder of the framework, as the team at Willmott Dixon continue to promote Scape as their premier public procurement partner."

Mark Robinson

Group Chief Executive, Scape



Our customers



A selection of our customers



Our projects

Our projects

£1.2bn

Current value of Scape projects

26 28 44 18

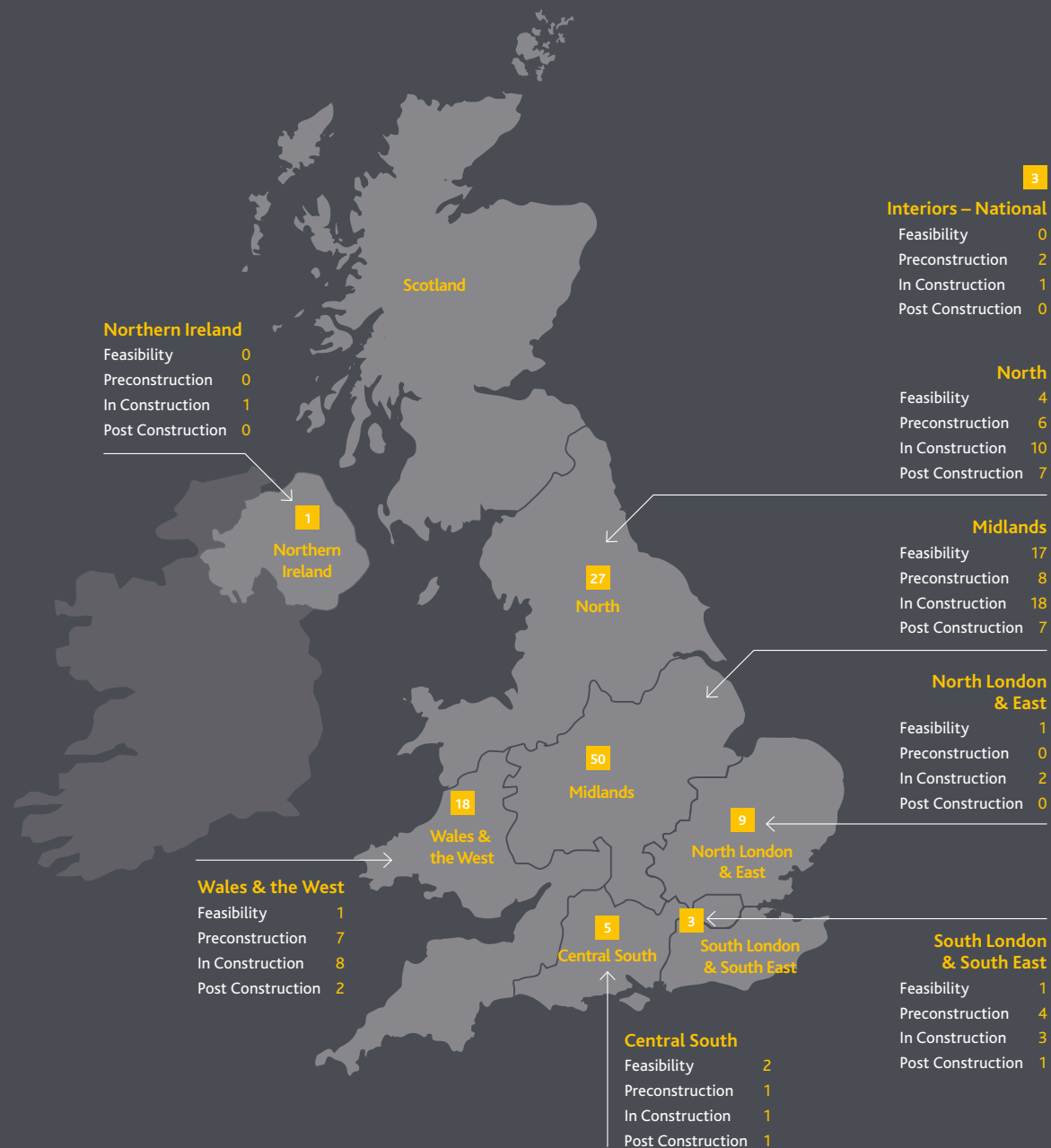
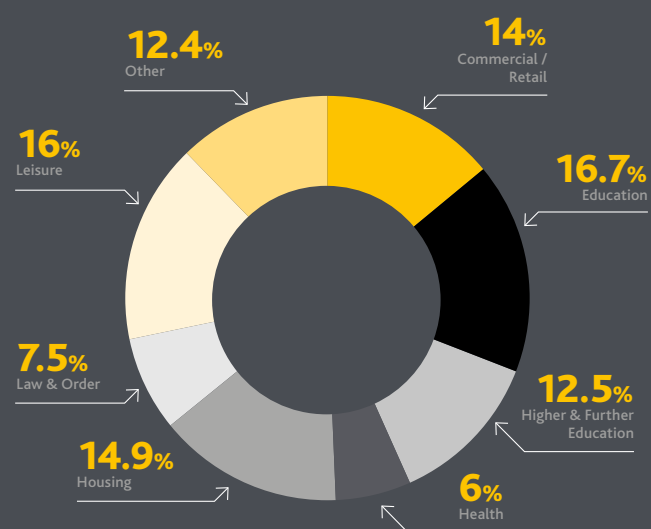
Projects at Feasibility Stage

Projects at Preconstruction Stage

Projects at In Construction Stage

Projects at Post Construction Stage

Sector split



*data accurate as of July 2019

Social value

A photograph of two women working outdoors in a garden or park setting. The woman in the foreground is a young woman with blonde hair, wearing a blue zip-up hoodie over a black top, and orange and white work gloves. She is smiling and carrying a large, thick wooden beam across her shoulders. Behind her, an older woman with curly brown hair, wearing a green top, is also smiling and carrying a similar wooden beam. The background is filled with lush green foliage and trees. The text 'Social value' is overlaid in the bottom left corner, with 'Social' in white and 'value' in large yellow letters.

A typical selection of community projects

Ready for the gate

**ONLY 17% OF EX-OFFENDERS
MANAGE TO GET A JOB
WITHIN A YEAR OF RELEASE.**

Prison isn't about punishment; it's about rehabilitation but to make this happen ex-offenders need a thread to help them rebuild their lives.

Employment is key; however, often opportunities break down if there is not something in place immediately. Across the country there is a huge untapped resource of talented people who have got lots of potential but just need an opportunity.

Our **Ready for the Gate** programme provides just this, an opportunity that could help address the industries skills shortage and help ex-offenders to start a new chapter, making a difference to their lives and the lives of those around them.

The programme at HMP Elmley has provided:

72

prisoners with a successful pass on CITB training and CSCS tests

40

prisoners found employment on release

3

prisoners on release found apprenticeships

19

lives of young people have been transformed

£4.4m

The social value figure we associate with this programme

A life changing Dinner



A LEMN SISSAY FUNDED DINNER FOR THOSE WHO WOULD OTHERWISE BE ALONE ON CHRISTMAS DAY.

Every year in Leeds, a group of volunteers collaborate to provide an amazing Christmas Day experience for young people aged 18-25 who have left the care system and who would otherwise be alone on Christmas Day.

Christmas Day is a dreaded day for many of these young people, with most having negative memories of past Christmases and no one to talk over their experiences with. This dinner gives young people the opportunity to talk about, understand and share their experiences with others who have been through similar situations.

It is a chance for young care leavers to have a laugh, make new friends and feel valued. The Leeds Christmas Dinner is part of a nationwide initiative funded by the inspiring poet Lemn Sissay MBE. Following his own experiences in care, his mission is to mobilise local communities to provide magnificent Christmas Day dinners for these young care leavers in their community.

50

care leavers involved in the dinner overall

1 care leaver

is in discussions with Willmott Dixon about a work placement

A series of mentorships work experience & careers training were offered

Supporting future leaders



A SOCIAL ENTERPRISE DELIVERING "TECHNOPRENEURSHIP".

The UK student-led Enactus team, deliver projects that use innovative and entrepreneurial solutions to tackle a wide range of social needs including empowering diverse beneficiaries such as the unemployed, homeless, struggling businesses, immigrants and ex-offenders. As well as harnessing the expertise of engineering students to tackle issues such as sanitation, irrigation and disease overseas.

What was Willmott Dixon's involvement?

We are passionate to inspire and support young people to use their knowledge and business skills to develop sustainable projects that leave a lasting legacy.

In 2018, our Interiors team sponsored science students at Imperial College London, through the Enactus programme, to deliver "Technopreneurship" a Social Enterprise designed to inspire and support school children to develop skills in Science Technology Engineering and Maths (STEM).

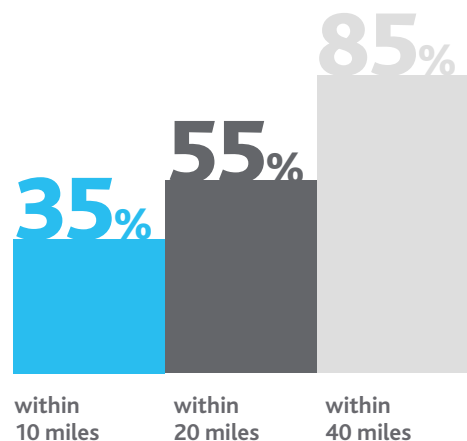
4 students helped in Kenya

4 week programme

NCF – England, Northern Ireland & Wales major successes



Local Spend



Social

£27.8m
social return
on investment



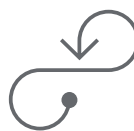
Client Satisfaction

9/10

For: product | service |
value for money | defects

9.5/10

Health and Safety



Supply Chain

99%

supply chain paid
within 19 days

98%

supply chain
satisfaction average



SME / Micro Businesses

89%

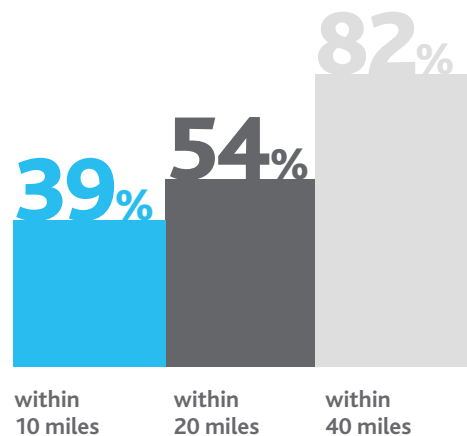
SME spend

9%

Micro business spend



Local Labour



Engagement

school
visits /
workshops

197

work
experience
pupils

128

apprentices
completed

419

Willmott Dixon major successes 2018/19

REDUCED CONSTRUCTION
WASTE INTENSITY BY

57%
since
2012

REDUCED OUR CARBON EMISSIONS
RELATIVE TO TURNOVER BY

59%
since
2010

NATURAL RENEWABLE ELECTRICITY
SUPPLYING SITES AND OFFICES

100%

£13.0m

SOCIAL RETURN ON INVESTMENT

CARBON NEUTRAL

6th
year
running

WE HAVE ENHANCED
THE LIFE CHANCES OF

8,936 YOUNG PEOPLE
SINCE 2013

OVER 34,000

HOURS OF OUR PEOPLE'S TIME
VOLUNTEERED ON COMMUNITY ACTIVITIES



**Queen's award
for enterprise**

For a second time,
we joined an exclusive
group of companies in
receiving Britain's most
coveted business prize;
a Queen's Award
for Enterprise.

THE SUNDAY TIMES

4th

Willmott Dixon came
4th place in the Sunday
Times Top 100 Best
Companies to Work for
Awards and Second best
employer in the Midlands.

Wales



**Voted
Number**

1 employer
in Wales – RBCI
30
BEST COMPANIES
TO WORK FOR IN
WALES
2019

*data accurate as of July 2019

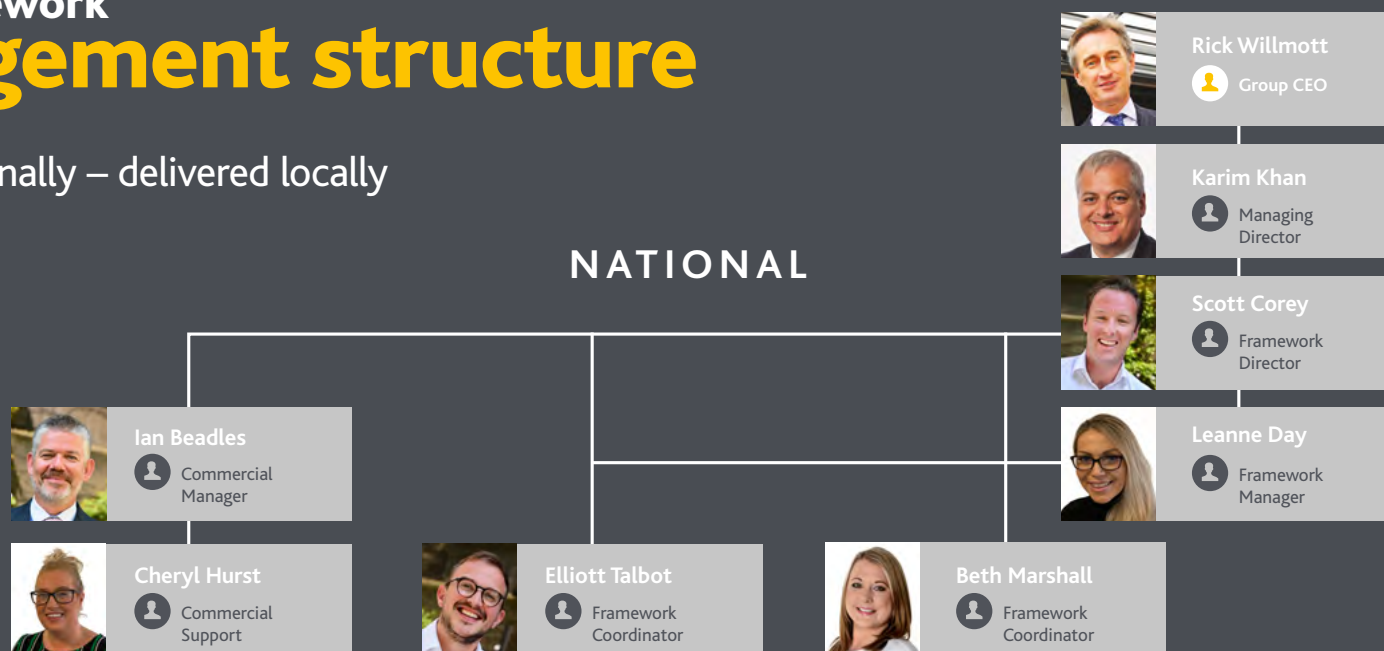


Our
scape team

Scape framework management structure

Managed nationally – delivered locally

NATIONAL



REGIONAL



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SCAPE YEAR TWO

Framework review

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