



**“It has always been our belief that the frameworks we procure should support the current and future needs of the public sector. The framework partnerships we form, offer the highest calibre teams to support the strategic and operational requirements of the entire lifecycle of the built environment.**

**We are a unique team of professionals who are committed to achieving economic and social value for your local communities.”**

Victoria Brambini  
Managing Director, Scape Procure



## **Delivering value for the public sector**

**Scape Procure are procurement experts with a national approach to local delivery.**

Scape Procure are the leading national experts in providing efficient, collaborative, cost-effective procurement solutions for clients across the public sector.

We are pioneers in our field, with a ten year history of delivering exceptional results through more than 2,000 projects, worth £5 billion, for over 500 clients.

Our vision is to provide simple, easy to use, stress-free processes which enable our clients to achieve exceptional results with assured cost and time-certainty.

Our frameworks offer unrivalled capacity, responsiveness, expertise and flexibility. With hundreds of local offices and a highly trained workforce across the UK, Scape Procure, framework partners and an extensive local supply chain are perfectly placed to provide the skills, knowledge and support to deliver outstanding results.

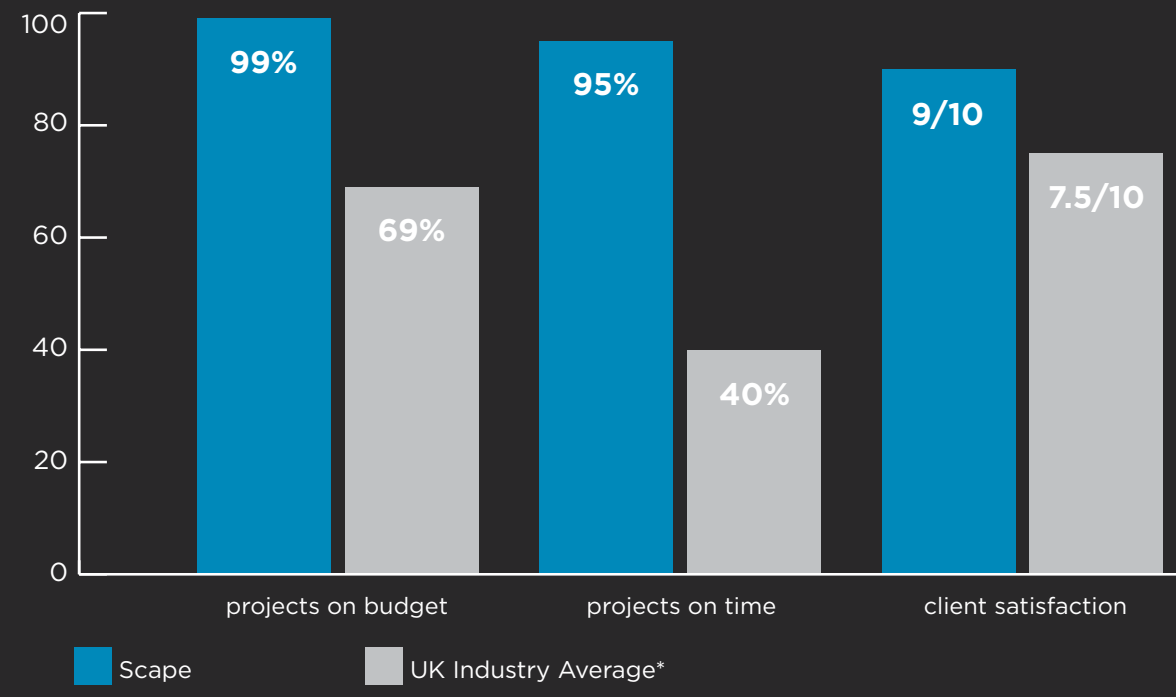




# Scape Procure at a glance

- + Available to any public body in the United Kingdom and fully compliant with all public procurement regulations
- + The fastest route to market available to the public sector, removing the need for clients to carry out their own procurement
- + Certainty, speed and efficiency facilitated through the delivery of defined simple processes
- + Designed to achieve measurable time, quality, cost and community benefits on every project and commission
- + Value for money through fixed main contractor fees and costs, 100% market tested and over £13bn of collective buying power to realise cost savings
- + Collaborative, reduced-risk partnership approach, proven to secure optimum results
- + Performance management and continuous improvement to ensure successful delivery and quality
- + Client control and choice at all stages, with transparency and visibility through partnering NEC3 contracts

## Industry leading performance



\*Source: UK Industry Performance Report by Glenigan, 2015





Built Environment  
Consultancy Services



Civil Engineering  
& Infrastructure



Minor Works



Facilities Management



National Construction



**“Every framework partner has strong regional teams that focus on local delivery through an extensive local supply chain.”**

Adrian Hill, Head of Frameworks, Scape Procure

Our national frameworks support the **entire lifecycle** of your built environment







National Construction has been designed to offer unrivalled capacity, capability and certainty to any public body across the United Kingdom.

Five distinct frameworks have been developed to ensure that any type of project or programme can be delivered efficiently and with social value embedded.

Regardless of project scale, scope, complexity or location, our delivery partners have demonstrated that they can provide the optimum mix of local knowledge and technical expertise to deliver superior outcomes for the public sector.

For many projects, a choice of main contractor is available and we also ensure that 85% of contract spend is placed directly with the supply chain. You can also nominate your preferred local suppliers and can expect three quotes across all works packages as standard.

Each project is subject to a rigorous performance management regime, which requires the highest standards of customer satisfaction, local labour and local spend. Projects also operate with strict minimum standards of fair payment, waste diversion, community engagement, training and apprenticeships.

So, in addition to expecting that your project will be delivered on time and on budget, social value will be planned in and measured, as soon as a project commences.

Managed Nationally



Delivered Locally

At least



85%

of contract spend will be placed with SMEs

A commitment to create



20,000

Apprentices



£7 billion

Cumulative value

Committed to delivering



Social value

Enhanced



Performance management

on every project

Building Skills through



Community

Engagement

A maximum of

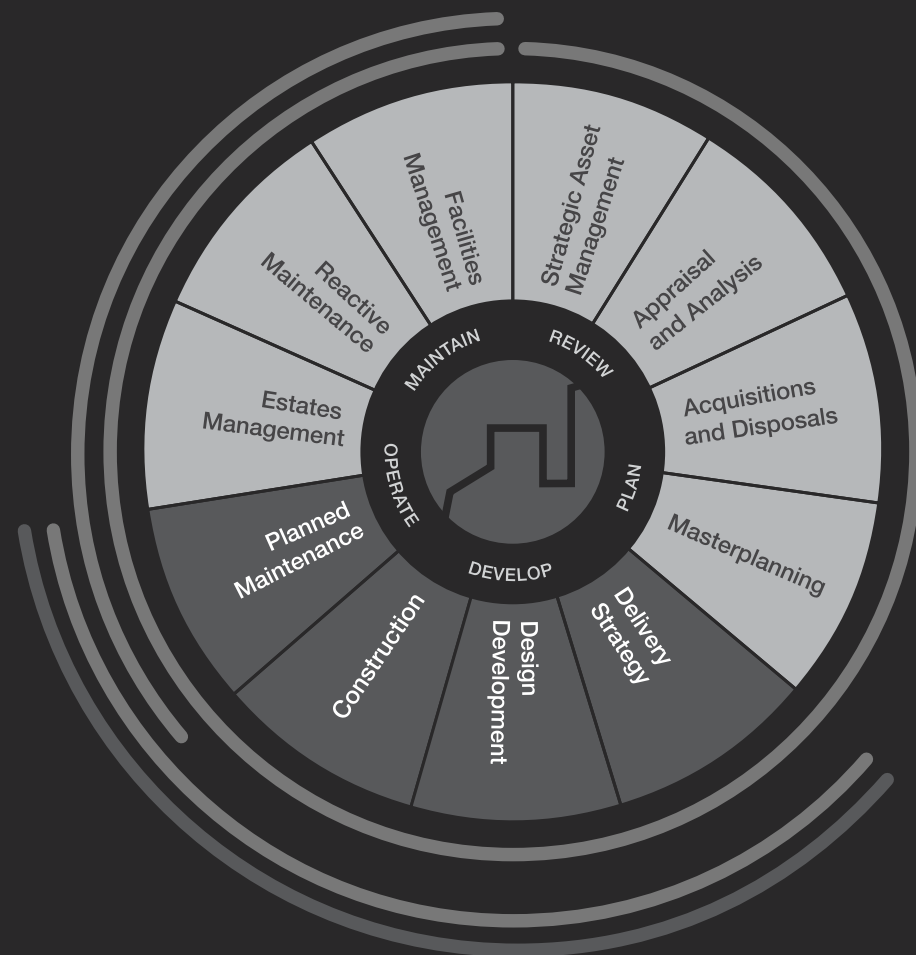


19 days

to pay the Supply Chain

“Willmott Dixon, Robertson, Wates and Lendlease evidenced the right blend of quality and value offers, along with the expertise and capacity to deliver the diverse needs of the public sector, both now and in the future.”

Mark Robinson, Scape Group Chief Executive



## Framework structure



Project value  
£50m+



Project value  
£10-50m



Project value  
£2-20m



Project value  
£2-20m



Project value  
£2-20m





**The Major Works England and Northern Ireland framework is designed to deliver construction projects between £2m and £20m.**

This framework is led by Willmott Dixon, one of the UK's largest privately-owned contracting, residential development and property support companies, supported by an extensive local supply chain.

In addition to producing eye-catching, efficient to run and highly functional buildings, this framework has been configured to deliver significant levels of local economic engagement, ongoing apprenticeship schemes and extensive community initiatives.

**Led by:**



**Partners for Northern Ireland:**



## Major Works - England & Northern Ireland

**Our services include:**

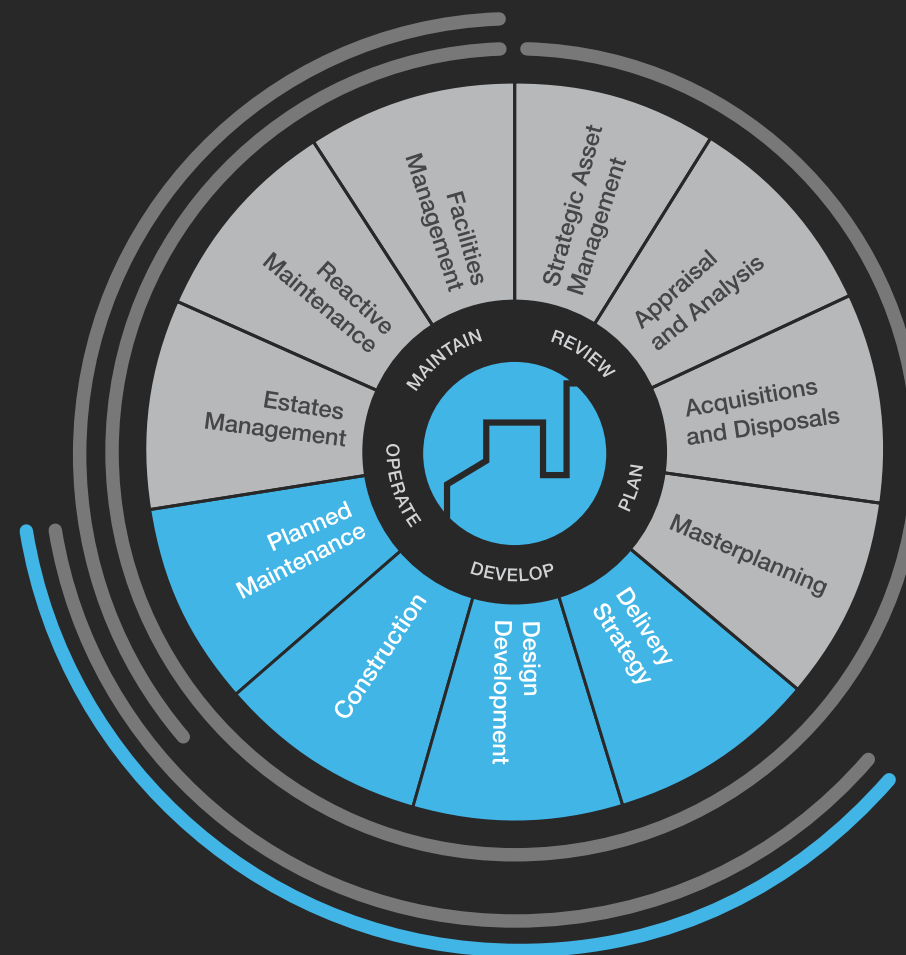
- + Risk Management
- + Buildability Advice
- + Project Management
- + Site Surveys
- + Site Logistics and Planning
- + Design and Build
- + Local Supply Chain Management
- + Health and Safety Advice
- + Client and Community Engagement
- + Local Training and Employment
- + Post Occupancy Support



*National College for High Speed Rail, Doncaster*

**“Working with Willmott Dixon, the Scape framework has allowed us to procure a new and exciting school building concept which has led to cost reductions, price certainty and reduced timescales whilst maintaining quality levels.”**

Simon McEneny, Assistant Director of Regeneration, Liverpool City Council



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**The Major Works Wales framework is designed to deliver construction projects between £2m and £20m.**

This framework is led by Willmott Dixon, one of the UK's largest privately-owned contracting, residential development and property support companies, supported by an extensive local supply chain.

In addition to producing eye-catching, efficient to run and highly functional buildings, this framework has been configured to deliver significant levels of local economic engagement, ongoing apprenticeship schemes and extensive community initiatives.

**Led by:**



## Major Works - Wales

### Our services include:

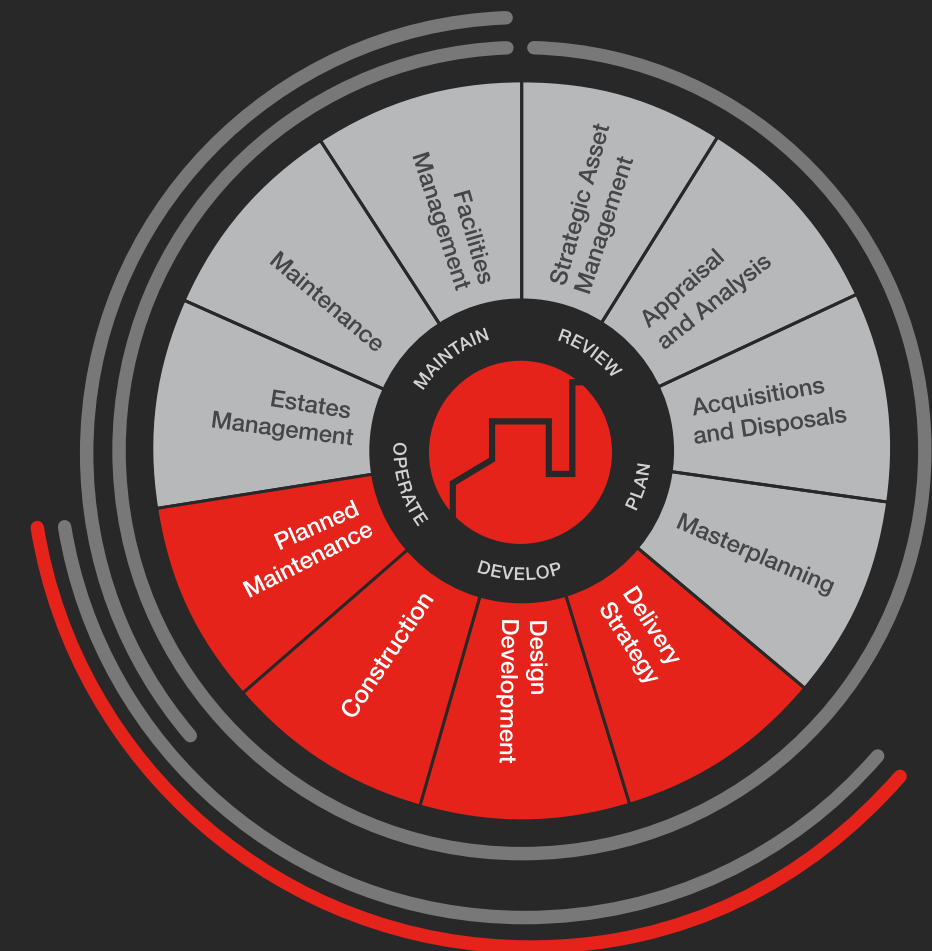
- + Risk Management
- + Buildability Advice
- + Project Management
- + Site Surveys
- + Site Logistics and Planning
- + Design and Build
- + Local Supply Chain Management
- + Health and Safety Advice
- + Client and Community Engagement
- + Local Training and Employment
- + Post Occupancy Support



Met Office Supercomputer, Exeter

**“Willmott Dixon’s willingness to work with us – their openness and trust generally, right from initial enquiry - was brilliant.”**

Adam Midgley, Head of Property and Construction Services, Doncaster MBC



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**The Major Works Scotland framework is designed to deliver construction projects between £2m and £20m.**

Led by Robertson, one of the largest independently owned construction, infrastructure and support services companies in the UK, this framework has been designed to deliver construction projects in Scotland, supported by an extensive local supply chain.

In addition to producing eye-catching, efficient to run and highly functional buildings, this framework has been configured to deliver significant levels of local economic engagement, ongoing apprenticeship schemes and extensive community initiatives.

**Led by:**



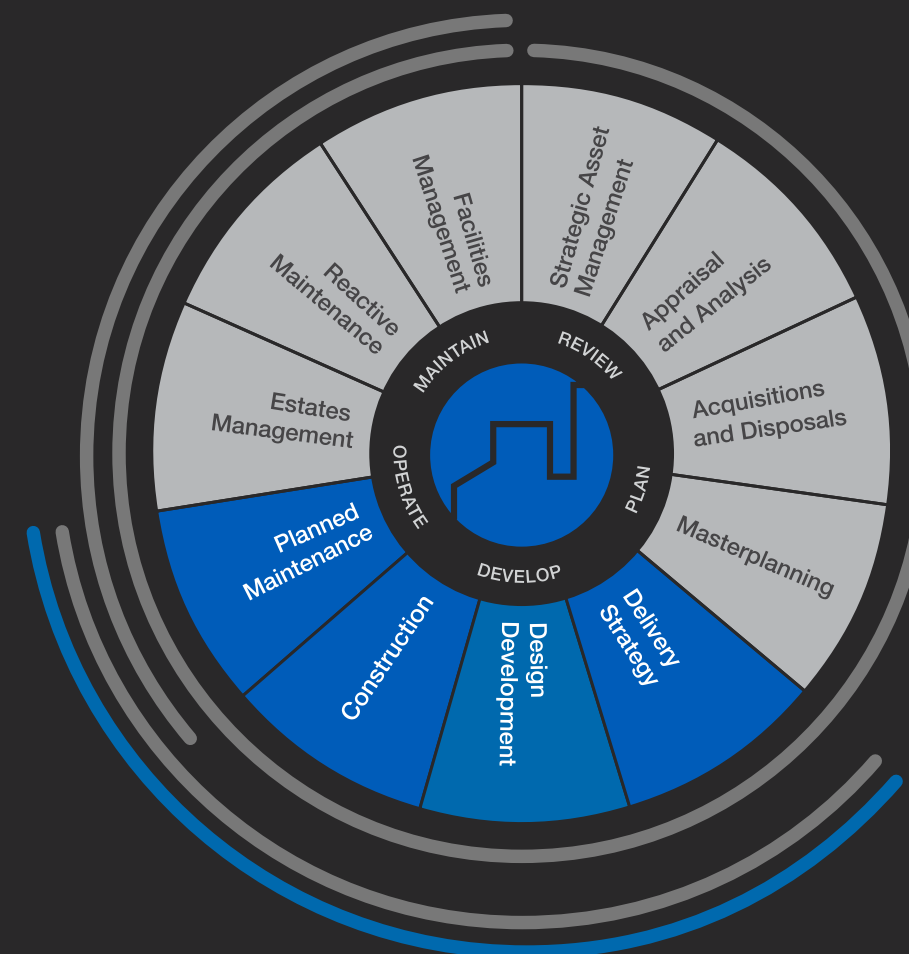
## Major Works - Scotland

**Our services include:**

- + Risk Management
- + Buildability Advice
- + Project Management
- + Site Surveys
- + Site Logistics and Planning
- + Design and Build
- + Local Supply Chain Management
- + Health and Safety Advice
- + Client and Community Engagement
- + Local Training and Employment
- + Post Occupancy Support Scotland

**“Overall an outstanding performance under exceptionally complex conditions to a very tight timeframe. The University is very grateful to the Robertson site team and support staff for their relentless positivity and can-do attitude.”**

Malcolm Thomson, Senior Project Manager, The University of Edinburgh



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*The Albus, Glasgow*





**The Major Works UK framework is designed to deliver construction projects between £10m and £50m.**

Led by Wates, one of the largest privately-owned construction, development and property services companies in the UK, this framework has been designed to deliver construction projects across the entirety of the United Kingdom, supported by an extensive local supply chain.

In addition to producing visually impressive, efficient to run and highly functional buildings, this framework has been configured to deliver significant levels of local economic engagement, ongoing apprenticeship schemes and extensive community initiatives.

**Led by:**



**Partners for Scotland and Northern Ireland:**



## Major Works - UK

**Our services include:**

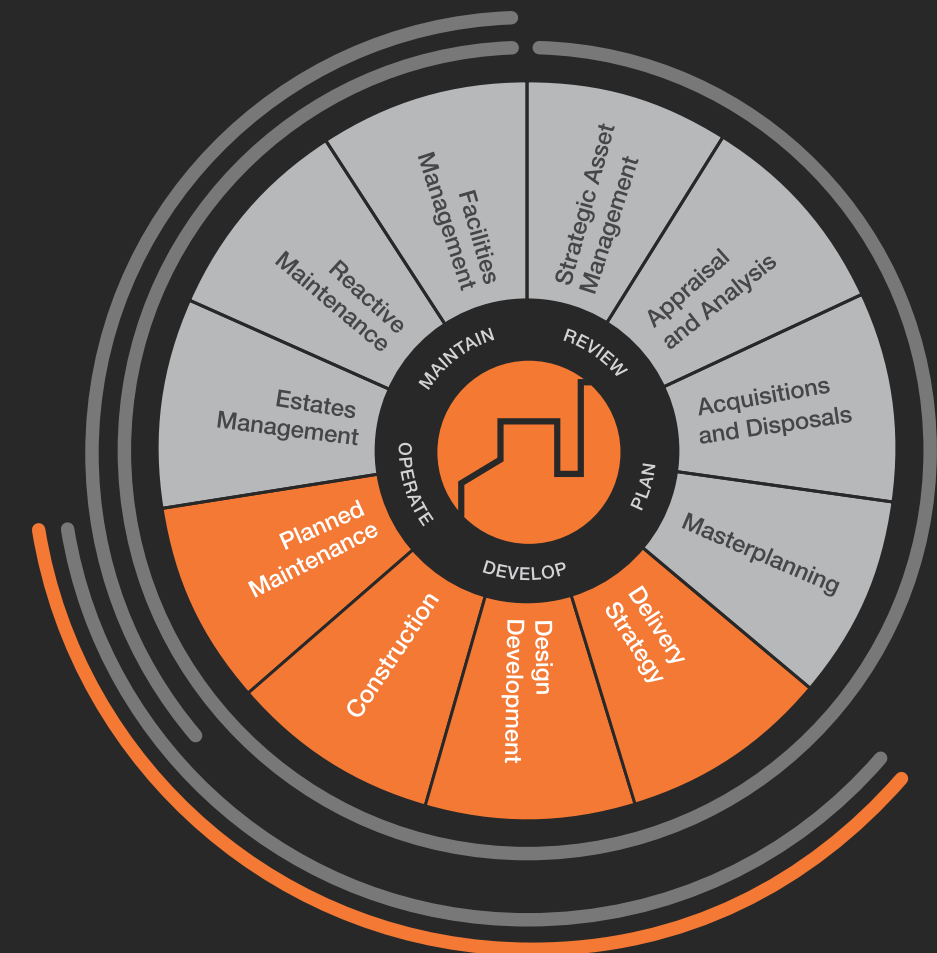
- + Risk Management
- + Buildability Advice
- + Project Management
- + Site Surveys
- + Site Logistics and Planning
- + Design and Build
- + Local Supply Chain Management
- + Health and Safety Advice
- + Client and Community Engagement
- + Local Training and Employment
- + Post Occupancy Support



Arnold Hill Academy

**We're absolutely delighted with the job Wates have done. The building has been finished bang on schedule and it's attracting a lot of positive attention in construction and education circles. The EFA believe this super block design is the way forward and they look set to adopt it as their preferred school building model."**

Lee Roberts, Facilities Manager, Arnold Hill Academy



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**The Principal Works framework is designed to deliver construction projects over £50m.**

This framework is led by Lendlease, a multinational property and infrastructure company that combines strong local knowledge with global expertise to deliver high-quality projects for the public sector across the UK. As with our wider suite of frameworks, Lendlease is supported by an extensive local supply chain.

In addition to producing eye-catching buildings, construction programmes and valuable regeneration projects, this framework has been configured to deliver significant levels of local economic engagement, ongoing apprenticeship schemes and extensive community initiatives.

**Led by:**



## Major Works - Principal Works

**Our services include:**

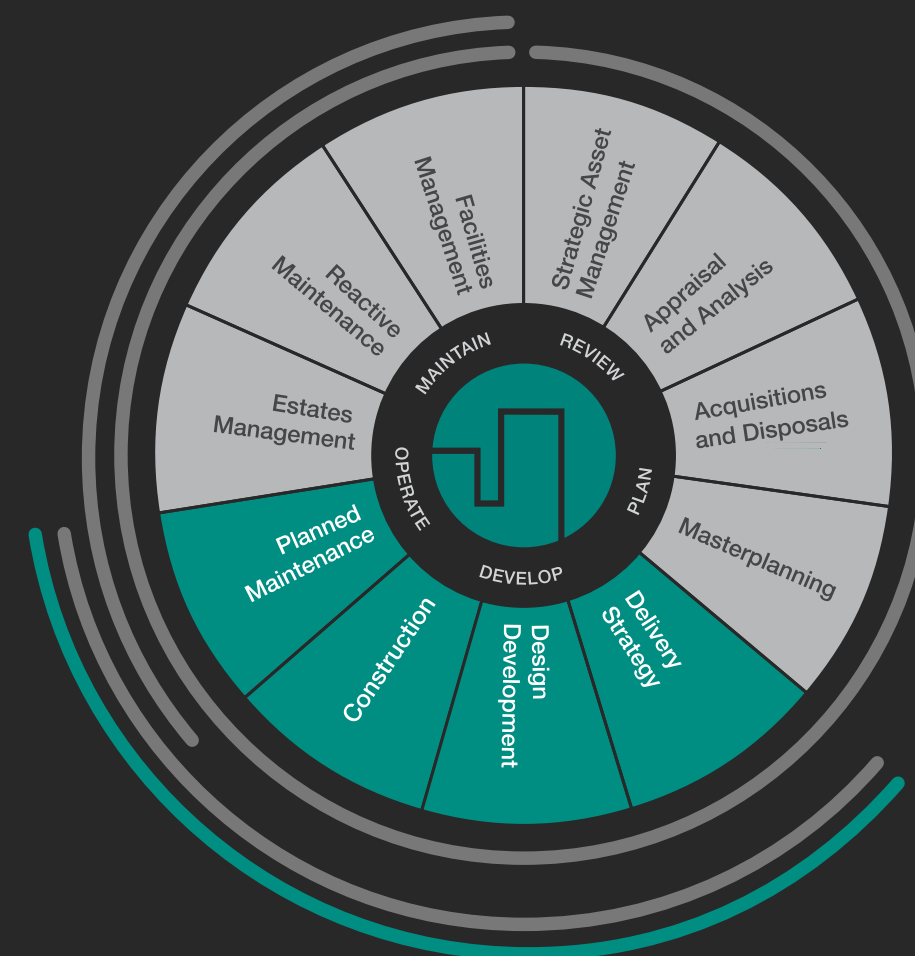
- + Risk Management
- + Buildability Advice
- + Project Management
- + Site Surveys
- + Site Logistics and Planning
- + Design and Build
- + Local Supply Chain Management
- + Health and Safety Advice
- + Client and Community Engagement
- + Local Training and Employment
- + Post Occupancy Support



Elephant Park, London

**“The Design Reviews at Lendlease are central to their collaborative approach. It harnesses the expertise of the different disciplines within the organisation together with the design team and always strives to make a project the very best it can be.”**

Paul Monaghan, Allford Hall Monaghan Morris



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**Our Built Environment and Consultancy Services (BECS) framework offers a comprehensive suite of design and construction consultancy services over a four year period.**

Perfect Circle is a joint venture formed by Pick Everard, Gleeds and AECOM, set up to realise value and opportunity for public authorities, Scape and communities across the UK. Perfect Circle has the influence, scalability and expertise to make a significant and positive contribution towards shaping the built environment and exerting a positive influence on the issues affecting the public sector.

Perfect Circle was appointed to the framework in August 2016.

**Led by:**



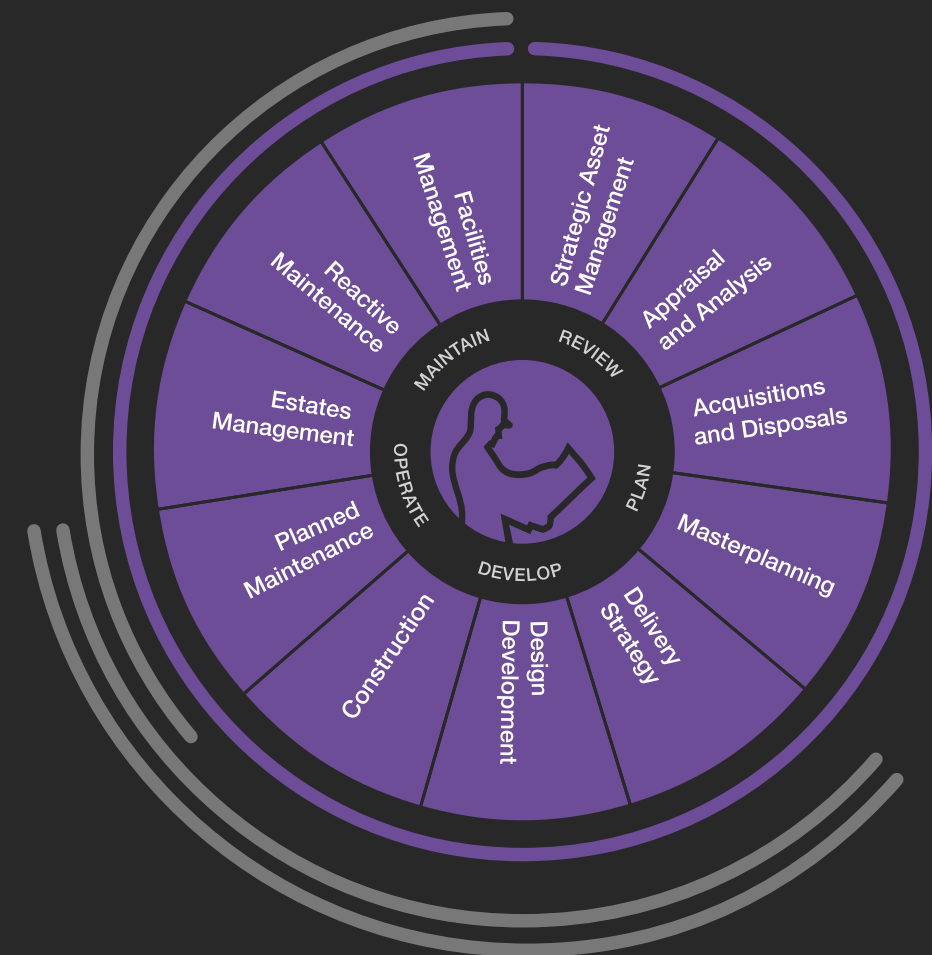
## Built Environment Consultancy Services

**Our services will include:**

- + Asset Management
- + Project Management
- + Quantity Surveying
- + Building Surveying
- + Commercial Surveying
- + Architecture and Design Services
- + Civil and Highways Engineering
- + Structural Engineering
- + Mechanical and Electrical Engineering
- + Health and Safety
- + Facilities Management Consultancy
- + Sustainability and Energy Consultancy

**“The BECS framework provides the best of both worlds; that is the security of a highly adept national provider, united with a local supply chain network to facilitate access to local companies, thus maximising local spend.”**

Mark Robinson, Scape Group Chief Executive



### Contact Details



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Perfect Circle  
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**The National Civil Engineering and Infrastructure framework is designed to deliver a variety of project types, from single commissions to programmes of work.**

Delivered by Balfour Beatty, a leading international infrastructure group with more than 100 years of experience in complex infrastructure projects, works under the Civil Engineering and Infrastructure framework are valued from £1m to £40m+.

This framework enables civil engineering and infrastructure works in sectors such as environmental, engineering, transportation, leisure, recycling and waste, defence, ports, harbours and marine, flood defence and coastal engineering, energy, education, industrial, commercial and other public sector assets.

**Led by:**

**Balfour Beatty**

## Civil Engineering and Infrastructure

### Our services include:

- + Site Investigation
- + Site Clearance
- + Site Preparation
- + Foundations
- + Roads
- + Bridges
- + Structures
- + Pipelines
- + Tunnels

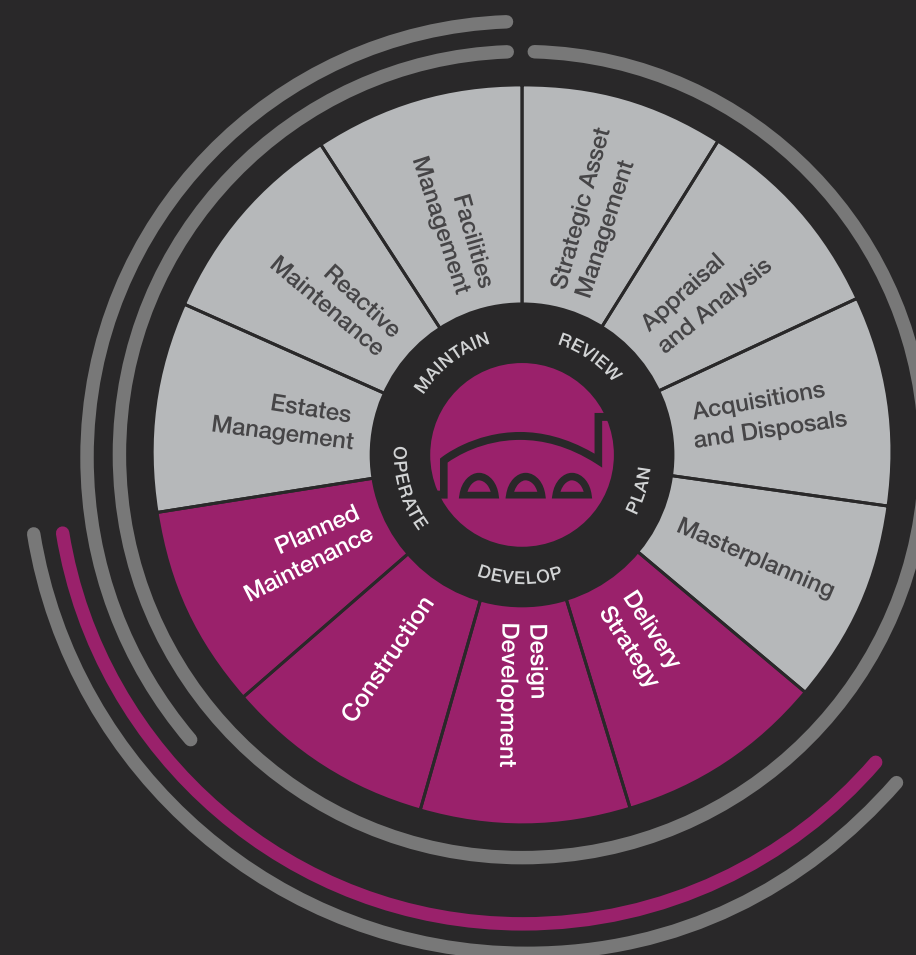
This framework will also allow the provision of associated mechanical, electrical and minor building works.



Trafford Wharf Promenade

**“The Scape framework allowed input through the early stages of scheme development and access to Balfour Beatty resources to help meet very tight timescales which otherwise may not have been possible, in particular to offer a level of certainty around available budgets and delivery programmes. Added value is the tried and tested performance management by Scape on the contractor KPIs, and a commitment to local employment and the use of SMEs on our projects.”**

David Boyer, Warrington Borough Council



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Balfour Beatty  
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**The National Minor Works framework is designed to deliver construction projects and programmes up to a value of £4m.**

Led by Kier, the leading property, residential, construction and services group, the Minor Works framework is used across the UK to help with new build, maintenance or refurbishment programmes.

With services deployed via its network of regional offices and extensive local supply chain, the Minor Works team is committed to responsive delivery and achieving superior outcomes for our clients.

**Led by:**



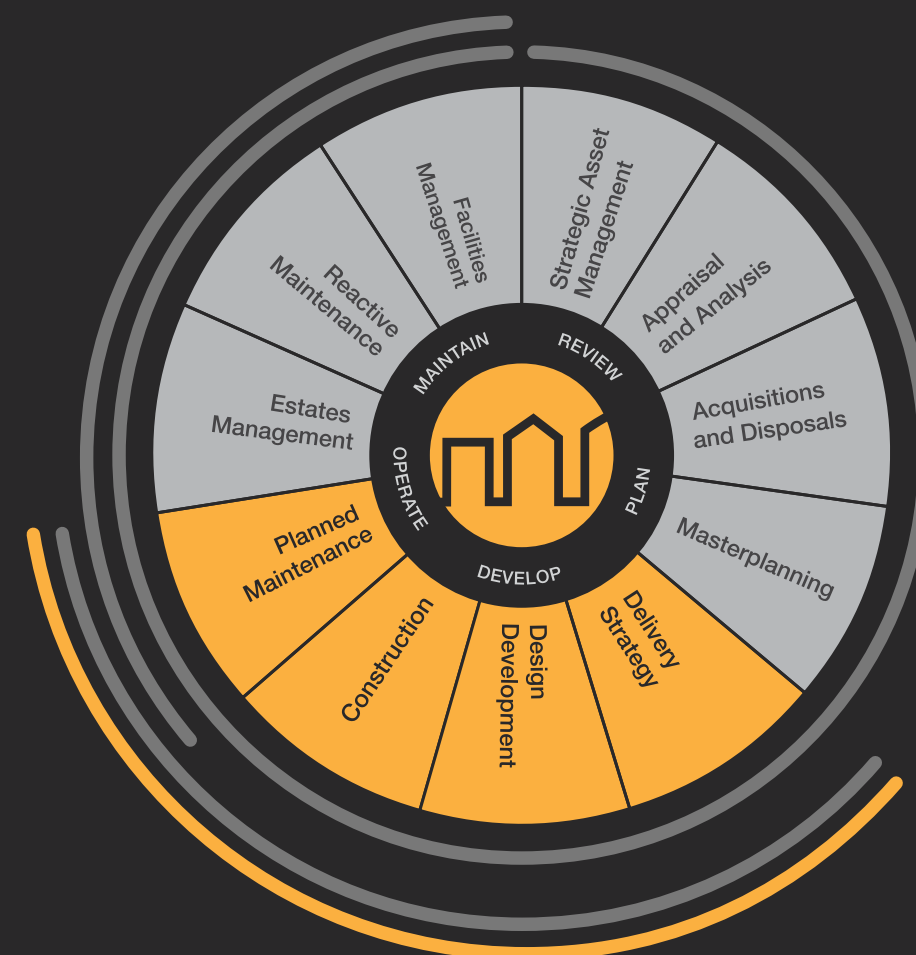
## Minor Works

### Our services include:

- + Construction Works
- + Design and Build
- + Risk Management
- + Buildability Advice
- + Project Management
- + Site Surveys
- + Site Logistics and Planning
- + Local Supply Chain Management
- + Health and Safety Advice
- + Client and Community Engagement
- + Local Training and Employment
- + Post Occupancy Support

**“The team worked proactively to deliver superb facilities for the children.”**

James Sanderson, Basic Needs School Programme Manager, Kent County Council



Newington Primary School, Kent

### Contact Details



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**The National Facilities Management (FM) framework is designed to deliver a variety of work and service types, from single service or work commissions to total facility management.**

This framework is led by Carillion, one of the UK's leading integrated support services companies. Carillion has designed its business based upon forging robust partnerships and the deployment of an extensive local supply chain.

The National Facilities Management framework delivers works and services valued from £50,000 per annum.

The framework enables both soft and hard FM works for all public sector bodies, including local authorities, schools, universities, colleges, health facilities and hospitals, fire, ambulance and police services, prisons, libraries, transport, leisure, heritage, housing associations and many more.

**Led by:**



## Facilities Management

### Our services include:

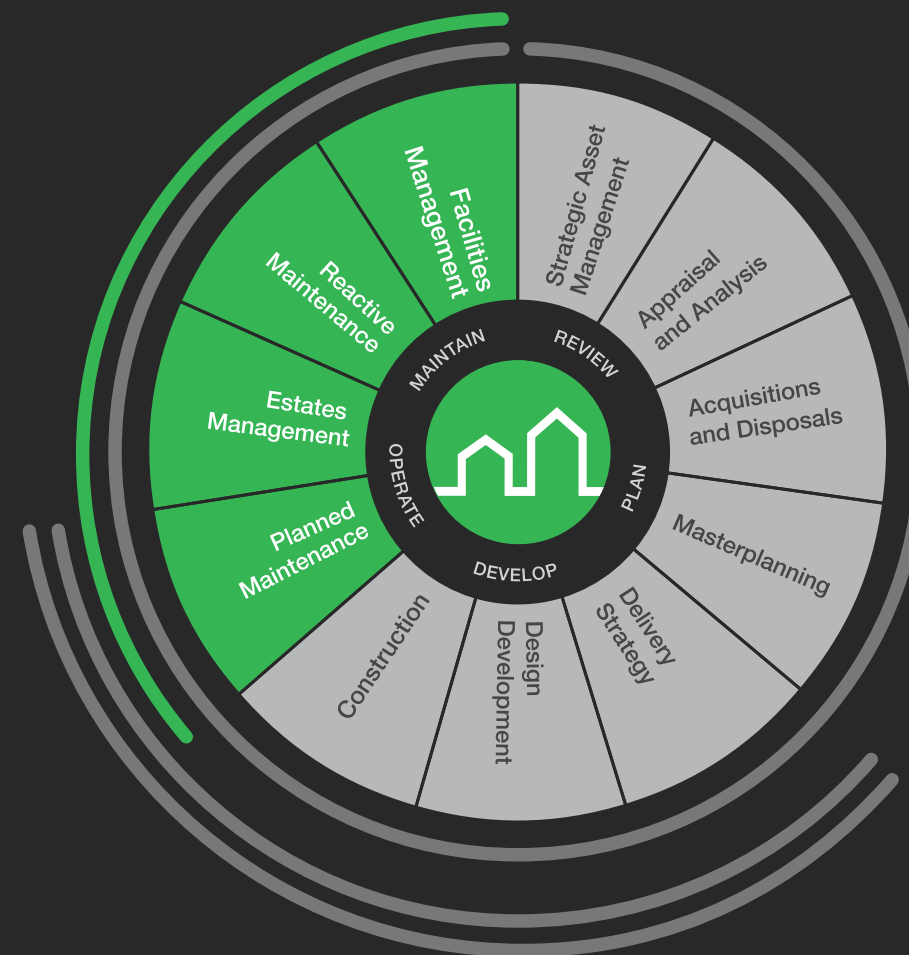
- + Total Facilities Management
- + Building Management and Fabric Maintenance
- + Mechanical and Electrical Services
- + Front of House Services
- + Estates Management
- + Security Management
- + Catering Services
- + Cleaning Services
- + Asset Maintenance, Lifecycle and Project Works
- + Grounds Maintenance
- + Energy Services and Utilities Management



Oxfordshire Hospital

**“The team at Carillion have really made every effort to work with us closely, creating a true partnership with the Council which has helped reduce costs, improve service efficiency and deliver social, economic and sustainable benefits for local communities.”**

Phil Longford, Property Business Manager, Oxfordshire County Council



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Bournemouth University Library

# Sectors

Our teams offer a wealth of experience in delivering superior outcomes across a variety of sectors.



Blue Light



Central Government



Coastal & Marine



Defence



Education



Extra Care



Health



Heritage



HE & FE



Housing



Leisure and Recreation



Local Authority



Power



Regeneration



Retail

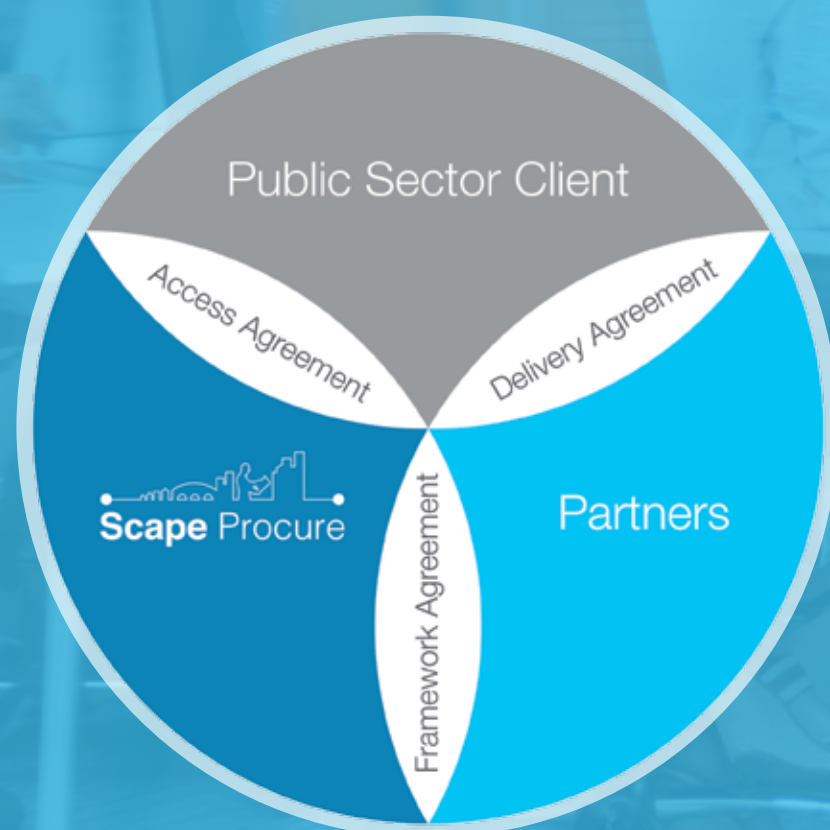


Transport



Waste





## The contractual relationships

# The engagement process

There are five simple steps to progress your project

## 1 Access Agreement

An access agreement enables a client to access the services offered by Scape Procure, at no charge. It only needs to be completed once to engage with any of the current and future Scape Procure partners.

## 2 Partner Engagement

Scape Procure will support and guide the client during this crucial phase and ensure the client:partner relationship is appropriately established.

## 3 Project Request\*

A form that asks a contractor to establish if the client's aspirations for the project in terms of cost, time and quality can be delivered. This includes a free viability service (excluding third party costs such as surveying or design).

## 4 Project Order/Pre Construction Services Delivery Agreement\*

A form that takes a project through pre-construction to construction contract. The contractor provides a defined service during pre-construction and these costs are incorporated in the Framework Agreement terms.

## 5 Delivery Agreement

A form that creates the contract between the contractor and client. This encompasses the NEC form of contract from the choices available in the Scape Procure Framework Agreement.

\*applicable to construction and civil engineering frameworks only





**“To ensure quality is built into every project, we measure performance at all stages using project-specific and strategic performance targets. Through partnering and collaboration, our delivery partners are exceeding customer expectation and striving for continuous improvement.”**

**Alison Ramsey**  
Frameworks Coordinator

# Performance Management

**Scape Procure manage each of our frameworks against a range of critical success factors and performance indicators.**

The key criteria we use for our performance management are as follows:

- + Time
- + Cost
- + Quality
- + Health and safety
- + Client satisfaction
- + Local labour
- + Local spend
- + Fair payment
- + Supply chain satisfaction
- + Waste diverted from landfill

As part of each Framework Agreement, our partners commit to delivering a wide range of performance measures across the life of the contract. Performance against these indicators is reported on a monthly basis.

Overall performance is measured quarterly with a rising minimum standard required in each year of the framework, ensuring continuous improvement.



**“Socio-economic development is critical to project success.**

**Through the use of an extensive local supply chain, training and apprenticeship schemes, fair payment protocols and community engagement initiatives on every project, we aim to maximise social value for the public sector.”**

Victoria Brambini  
Managing Director

# Investing in communities

**As a public sector organisation, we are committed to enabling social and economic growth in the local community.**

We invest in communities and our delivery partners are required to sign up to achieve a range of social and economic benefits through their framework and project delivery.

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 **£1.62bn**

spend within 20 miles

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 **79%**

local spend within 40 miles

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 **36,900**

SMEs engaged across the UK

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 **27,000**

apprenticeship weeks delivered to date

---

 **840,000**

tonnes of waste diverted from landfill

---

 **98%**

of our suppliers are paid within 30 days

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# Securing value through Scape Procure

Our collaborative approach is focused on delivering projects through a defined process, enabling our framework partners, teams and people to work more effectively together. There are multiple benefits for our clients:

- + **Immediate access to framework partners**, reducing client costs and resources incurred for a procurement process
- + **Continuity of personnel** across repeat business and programmes of work, enabling strong relationships to be formed, lessons learnt and continuous improvement to be captured and applied
- + **100% of cost on any project is market tested** to achieve value for money
- + **Long term relationships** which underpin our frameworks make substantial strategic investments possible, to innovate and address client needs
- + **Facilitated and enhanced collaboration** of framework partners to deliver increased benefits to our clients
- + **Managed frameworks** with on-going monitoring and measuring of quality and service delivery



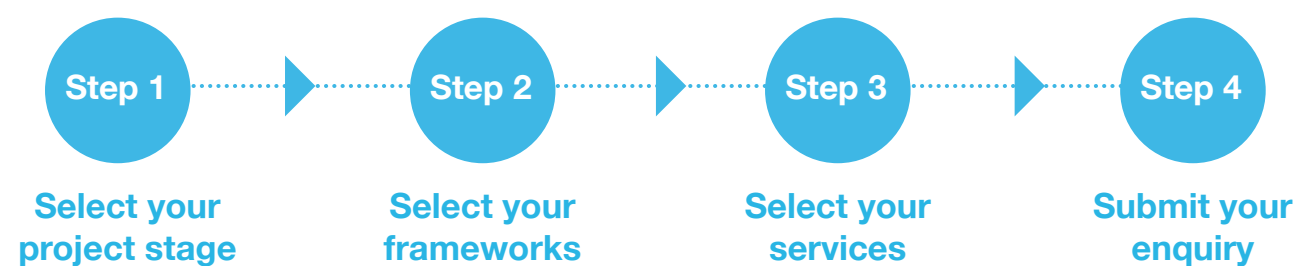
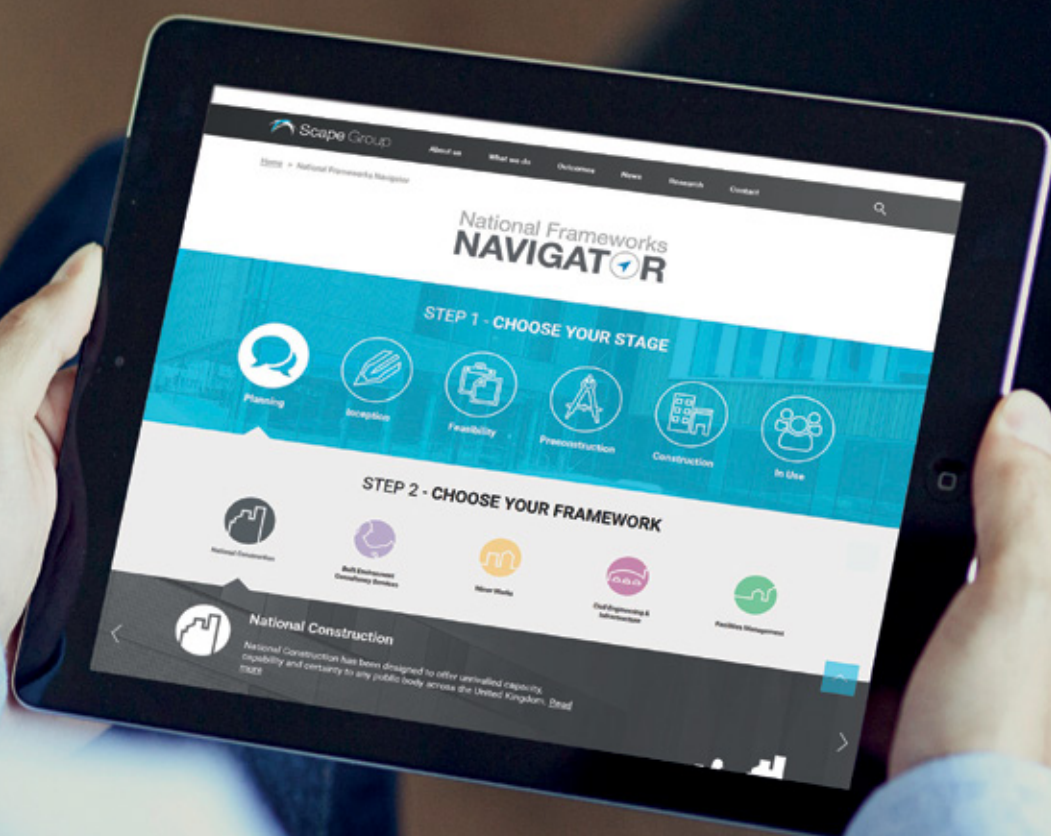
# National Frameworks NAVIGATOR

The National Frameworks Navigator has been designed to help you to easily locate the specific services you need for your project or programme.

Simply select the services that are of interest, complete a simple form and then our team will get in touch to have a tailored conversation with you.



[scapegroup.co.uk/national-frameworks-navigator](https://scapegroup.co.uk/national-frameworks-navigator)





# Scape in your region

Our Regional Business Managers are available to discuss all your requirements, wherever you are based within the UK.



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Scape Procure



Scape Venture



LUNGFISH



sunesis™



Scape reinvest



arcpartnership



**Scape is a local authority owned built environment specialist.**

In addition to our national frameworks provided through Scape Procure, our services include the following:

- + **Scape Venture** - established to provide the private sector with access to the whole range of Scape services and frameworks.
- + **Lungfish** - an award-winning design practice independent of our frameworks. Experts in public buildings and specialists in education, Lungfish creates purposeful, elegant and sustainable buildings that involve and inspire the people who use them.
- + **Sunesis** - a joint venture between Scape and Willmott Dixon, built on the combined experience of public sector know-how and private expertise. We are the market leader in delivering pre-designed buildings across a range of market sectors. Sunesis delivers permanent buildings and high quality learning environments from individual classrooms to full bespoke schools.
- + **Reinvest** - a unique social investment fund. It is designed to benefit client communities by returning modest project surpluses to community projects.
- + **Arc Partnership** - an innovative joint venture developed by Nottinghamshire County Council and Scape Group. Launched to deliver the authority's capital programme, the initiative provides a multi-disciplinary practice of property design, programme management and planned and reactive maintenance services.



# Procurement pathway



Scape Procure is for bodies governed by public law, otherwise known as “Contracting Authorities” under the Public Contracts Regulations 2015.

CLIENT TYPE

All of the following will apply:

- 1. Established for “general public interest” (not purely having “industrial or commercial” character).
- 2. Having a legal personality.
- 3. The body is identified in the framework tender and award or is a “successor authority”.

AND any one of the following will apply:

- 4. Client is more than 50% public financed.
- 5. Client is more than 50% public administered/managed/supervised.
- 6. Public sector part has a casting vote on decisions.

PROJECTS

- 7. Public sector part has “decisive influence” on the project specification and outcomes where for its own use.
- 8. For mixed public/private projects it is likely that the public part (at least), where to be used in the public interest, rather than purely commercially, may have to be procured in accordance with public law.
- 9. “Property transactions” and/or project funding arrangements are outside of the Public Contracts Regulations and Concession Contracts Regulations but may need to comply with payment terms.

This is a guide only. Clients should seek independent advice to confirm their specific circumstances.

The first stage of the selection process is to consider the status of your organisation.



Scape Venture is for private companies, public/private companies, charitable bodies, joint venture (JV) partnerships, special purpose vehicles etc.

CLIENT TYPE

All of the following will apply:

- a. Client is 50% or less public financed (unless acting purely commercially).
- b. Client is 50% or less public administered/managed/ supervised (unless acting purely commercially).
- c. Public part cannot have a casting vote on decisions (unless acting purely commercially).

PROJECTS

- d. Public part of any JV cannot have “decisive influence” on the project specification and outcomes where for its own use, except where appointment under ‘e’ and ‘f’ below is valid.
- e. Where a private client or JV appoints a Venture contractor to carry out works that are for “general public interest”, compliance with the Public Contracts Regulations 2015 must have already been met.
- f. Where a private client or JV appoints a Venture contractor to carry out works that are for “works concessions”, compliance with the Concession Contracts Regulations 2016 must have already been met.

This is a guide only. Clients should seek independent advice to confirm their specific circumstances.





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